



## **Sales – Construction Build Position**

**Precision Midwest** is a leading distributor of Trimble construction and land surveying products in the Midwest; including Spectra Precision Laser, Trimble GPS, and Trimble Robotic Stations.

We are looking for highly motivated sales specialists to promote and sell Trimble Construction Build products in New Mexico. This position requires a high level of product, application, and sales knowledge to be successful. You will be working with surveyors, engineers, trade specific contractors and general contractors. This is an excellent opportunity for someone who enjoys working outdoors in a causal environment and utilizing leading-edge technology, Building Information Modeling (BIM) and Robotic Total Stations.

Please email resume to [pmw.employment@gmail.com](mailto:pmw.employment@gmail.com).

### **Candidate Characteristics:**

- Strong presentation and communication skills
- Self-motivated and goal oriented
- Good time management
- Strong computer skills
- College degree required

### **Job Responsibilities Include:**

- Job site presentations on Trimble Construction Build products
- Utilize application knowledge for sales presentations
- Provide technical support to clients
- Communicate with various management levels within the industry
- Provide monthly sales forecasts to management
- Meet or exceed assigned sales quotas

### **Company Offers:**

- Excellent benefits and compensation package
- Vehicle allowance
- Company paid cell phone
- Product and sales training